



# City of Yakima/Yakima County



## SOLE SOURCE JUSTIFICATION (revised May, 2012)

|                                   |                                     |                                                       |                        |
|-----------------------------------|-------------------------------------|-------------------------------------------------------|------------------------|
| <b>Your Name:</b> _____           | Mark Soptich                        | <b>Your Department/Division:</b> _____                | Fire                   |
| <b>Your Phone:</b> _____          | 575-6060                            | <b>Requisition Number:</b> _____                      |                        |
| <b>Requested Vendor:</b> _____    | Benz Air Engineering Co., Inc.      | <b>Cost Estimate (including TAX):</b> <u>\$85,000</u> |                        |
| <b>Vendor's Address:</b> _____    | 7959 SW Cirrus Drive, Beaverton, OR | <b>Vendor E-Mail &amp; Website:</b> _____             | kmarple@benzco.com     |
| <b>Vendor Contact Name:</b> _____ | Kevin Marple                        | <b>Vendor Phone:</b> _____                            | (503) 596-2561 ext.203 |

**1. What are you purchasing? Describe the product, service or system. Attach all information (Quotes, etc.):**

Materials and labor to replace/upgrade prioritized apparatus exhaust systems installed in all YFD operated fire stations. Per the attached memo, Benz Air Engineering Co., Inc., located in Beaverton, Oregon, is the only distributor trained and certified by Nederman serving and servicing Washington.

**2. Is this product/service available only through one vendor?** ☐ NO ☒ YES

If yes, attach documentation that supports the screening process you performed to confirm. (e.g. Internet Screenshots, etc.)

**3. Is this a one-time purchase?** ☒ NO ☐ YES If NO, explain.

Nederman parts and service has been sole sourced three times since 2005. This sole source is to standardize the Nederman exhaust systems and allow sole source purchases on an ongoing basis through December 2020

**4. What efforts were made to assure the City/County is receiving the lowest or best price possible? Describe**

We have researched the cost of changing the brand of exhaust removal systems, but that option was found to be much more costly than repairing and updating the existing systems.

**5. ARE FEDERAL FUNDS BEING USED?** ☒ NO ☐ YES

If Federal Funds are being used, a Cost Price Analysis prior to requesting Sole Source MUST also be attached.

**6. Below are eligible reasons for sole source. Check all boxes below that apply to your sole source situation and attach any useful documents to justify the sole source. List who you contacted, what they said and how you verified their accuracy.**

- ☒ **Compatibility to existing City/County standard or to existing equipment, inventory, systems, data, programs or service.** Describe. List efforts to find other sources (attach documentation, e.g. Internet Screenshots, etc.).

In the early 1990's, the Nederman brand exhaust removal systems were progressively installed in each of the fire stations. Other brands of materials are not compatible or interchangeable.

- ☐ **Patented product.** Attach documentation to confirm propriety (patent letter, etc.)

☒ **Only authorized Service Provider, Repair and/or Warranty Services.** Attach proof in writing from the MANUFACTURER (not the vendor) confirming there is only one dealer authorized to sell/service in our area. Is written certification attached? ☐ NO ☒ YES

(see attached)

☐ **Unique design:** Requires unique features that are essential, aesthetic requirements, or not practical to match to existing design or equipment. Describe.

☐ **Delivery Date:** Only one supplier can meet required delivery date: Describe why the delivery date is critical and list efforts to find other suppliers to meet the delivery date.

☐ **Special Market conditions:** Can be used to purchase items at auction (RCW 39.30.045) or other items that are offered at a very favorable price and will be sold before and entity will have a chance to complete the bidding process (e.g. a flood is coming and you must obtain sandbags immediately), or only one supplier can meet required delivery date (describe why the delivery date is critical and list efforts to find other suppliers to meet the delivery date).

☐ **Other:** Please describe:

**STATEMENT OF NEED:**

My division's recommendation for sole source is based upon an objective review of the good/service being required and appears to be in the best interest of the City/County. I know of no conflict of interest on my part or personal involvement in any way with this request. No gratuities, favor, or compromising action have taken place. Neither has my personal familiarity with particular brands, types of equipment, materials or firms been a deciding influence on my request to sole source this purchase when there are other known suppliers to exist.

Signature of Requestor

**Mark Soptich**

Digitally signed by Mark Soptich  
DN: cn=Mark Soptich, o=Yakima Fire Department, ou=Support  
Services, email=mark.soptich@yakimawa.gov, c=US  
Date: 2017.08.22 08:51:25 -07'00'

Date

8/22/17

Signature of Division Manager

**Bob Stewart**

Digitally signed by Bob Stewart  
DN: cn=Bob Stewart, o=Yakima Fire Department, ou=Fire  
Chief, email=Bob.Stewart@yakimawa.gov, c=US  
Date: 2017.08.22 09:44:00 -07'00'

Date

8/22/17

Signature of Department Head

*Sue Dwyer*

Date

8/22/17

Recommendation of approval by Purchasing Mgr.

Date

*This was also  
advertised in the  
Yakima Herald 8/30.*

Approval by Executive

Date

***Please complete entire form and forward to Purchasing.***