

YAKIMA VALLEY TROLLEYS - PROFORMA OF TYPICAL ANNUAL OPERATIONS 2016 FORWARD:

ASSUMPTIONS:	1	26 WEEKENDS OPERATING PLUS HALLOWE-EN AND TWO
	2	TWO CHARTER EVENTS EACH MONTH --- INCLUDING
	3	LINE OPEN TO SELAH AT ALL TIMES
	4	NO MAJOR REPAIRS OR OVERHAULS
	5	EXECUTIVE DIRECTOR REMAINS ON AT \$18M PER ANNU

INCOME:

Trolley Ride Revenues	23,000
Charters/Events	6,000
Museum Merchandise Sales	5,000
Donations	2,500
Membership Dues	1,500
Interest and Other Revenues	1,000
TOTAL REVENUES	39,000

EXPENSES:

Gift Shop Merchandise	3,000
Museum Operating Supplies	500
Trolley and Equipment R&M	3,000
Track and ROW Maint.	1,500
Electricity	3,000
Water & Sewer	1,200
Natural Gas	800
Office and Administration*	20,000
Publicity and Marketing	6,000
All Other Expenses	1,500
TOTAL EXPENSES	30,500

NET OPERATING INCOME	8,500
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***Includes Executive Director**