



# Purchasing Division

## memo

**To:** Bob Harrison, City Manager  
**From:** Susan Knotts, Buyer II  
**Date:** November 8, 2023  
**Re:** Award of RFP 12324P Onboard Integrated Technology System, Transit

On August 2, 2023, the City of Yakima solicited RFP 12324P Onboard Integrated Technology System for Yakima Transit requesting proposals for installation of hardware and technologies to create a functional, fully integrated technology system for use by Yakima Transit in its public transit fixed route buses.

The RFP was advertised in the Yakima Herald Republic on August 2, and 4, 2023. A Notice to Proposers was also published on the City of Yakima website and was sent out nationally through Public Purchase.com on August 2, 2023, with proposal due date and time of September 7, 2023 at 2:00 PM in which all submitted proposals were unencrypted and publicly opened.

This RFP went out to 85 Companies, with receipt of four Proposals from the following companies:

- Connexionz Limited, Santa Clarita, CA.
- Ineo Systrans USA, Inc., Sandy Springs, GA.
- Peak Transit LLC, Orlando, FL.
- Trapeze Software Group, Inc., Cedar Rapids, IA.

Purchasing reviewed the Submittals for responsiveness to the RFP specifications. All RFP Proposals submitted were determined to meet the minimum requirements of the RFP.

An evaluation committee was formed with the following individuals:

- Greg Story, Transit Assistant Manager
- Kevin Cameron, Transit Operations Specialist
- Michael Robles, IT Services Operations Supervisor
- Alvie Maxey, Transit Manager (non-voting)
- Susan Knotts, City Buyer II (facilitator, non-voting)

The Evaluation Committee was sent all Proposal's for review and Presentations/Interviews were conducted with all Proposers. The committee members then scored the Proposal's and the Interviews using the following scoring matrix, as listed in the RFP.

	Evaluation Criteria	Maximum Points Allowed per Evaluator
1	General Requirements	20
2	Technical Requirements	60
3	Cost – Weighted totals based off the lowest priced proposal	20
	Total:	100

The Proposals were scored in three different areas totaling 100 points. With the three voting committee members, there was a total of 300 points possible (100 total points for each evaluator). On October 23, 2023, the committee met to discuss the Proposal's and the Presentations/Interviews. All scores were collected shortly after and tabulated with the following results:

Connexionz Limited	267
Ineo Systrans USA Inc.	215
Peak Transit LLC.	207
Trapeze Software Group Inc.	256

The Committee recommends Award to Connexionz Limited, as the selected Vendor for Onboard Integrated Technology System for the Transit Division.

The Purchasing Division is making a conscious effort to reduce our environmental footprint by going paperless. CWA LLC, proposal is on file in the Purchasing Division. If requested it can be email or printed for viewing.

Sincerely,



Susan Knotts, NIGP-CPP, CPPB, CPPO  
Buyer II, Purchasing Division

APPROVED:



Alvie Maxey, Transit Manager

11-13-2023

Date