



July 1st, 2021

To: Deputy Chief Jeremy Rodriguez – City of Yakima Fire Department

From: Mark Merritt – President Cascade Fire and Safety

Re: Fire Truck purchase

Dear Chief Rodriguez, per your request and subsequent conversations with your team, we are pleased to provide a proposal for new Fire Apparatus for the City of Yakima.

• One (1) Pumper	\$754,623.00
• 100% pre-payment option – includes Performance Bond	(\$13,719.00)
• Sub Total	\$740,904.00
• Washington State Sales Tax	\$61,495.03
• Total	\$802,399.03

• Two (2) Pumpers (price per Pumper)	\$739,623.00
• 100% pre-payment option – includes Performance Bond	(\$13,719.00)
• Sub Total	\$725,904.00
• Washington State Sales Tax	\$60,250.03
• Total	\$786,154.03



Price proposal includes the following:

- HGAC Administration fees
- Delivery to Yakima Fire Department
- Factory Familiarization training (Train the Trainer)
- Inspection Trips at KME facility
- Performance Bonds provided against all pre-payment funds
- Delivery 360-380 days from date of order
- Free pick up, delivery and resolution for all Warranty issues for the first 12 months in service for new Pumpers

We are grateful to provide this proposal to provide the next generation of reliable Fire Apparatus to the City of Yakima.

On behalf of the Team at Cascade Fire and Safety, we thank you for this opportunity to keep your tax dollars local!

Sincerely,

Mark Merritt

Mark Merritt - President