

Cavin, Ira

**From:** NOREPLY@des.wa.gov  
**Sent:** Friday, June 11, 2021 12:41 PM  
**To:** Cavin, Ira  
**Cc:** noreply@des.wa.gov  
**Subject:** Vehicle Quote - 2021-6-125 - YAKIMA, CITY OF - 23913

**Vehicle Quote Number: 2021-6-125**

[Create Purchase Request](#)

[View organization purchase requests](#)

This is a **quote** only. You must create a purchase request to order this vehicle(s)

**Contract & Dealer Information**

Contract #: 05916

Dealer: Bud Clary Ford Hyundai (formerly Columbia Ford) (W403)  
700 7th Avenue / PO Box 127  
Longview WA 98632

Dealer Contact: Marie Tellinghusen  
Dealer Phone: (360) 423-4321 Ext: 7187  
Dealer Email: ford.orders@budclary.com

**Organization Information**

Organization: YAKIMA, CITY OF - 23913  
Email: ira.cavin@yakimawa.gov

Quote Notes:  
Vehicle Location: YAKIMA CITY

**Color Options & Qty**

Agate Black (UM) - 1

Tax Exempt: N

**Vehicle Options**

Order Code	Option Description	Qty	Unit Price	Ext. Price
2021-0521-001	2021 Ford Police Interceptor AWD Pursuit-Rated Utility/SUV (K8A/500A)	1	\$32,879.00	\$32,879.00
2021-0521-011	Alternative Engine, 3.0L V6 EcoBoost with 10-Speed Automatic Transmission, 400 HP @ 5500 RPM, 415 lb.-ft. Torque @ 3000 RPM, 6500# GVWR, 1670# Payload, 5000# Towing Capacity, 7.2in Ground Clearance, 3.31 Axle Ratio (148-MPH Top Speed) (99C/44U)	1	\$4,305.00	\$4,305.00
2021-0521-014	Ultimate Wiring Package [Includes Rear Console Mounting Plate #85R, Pre-wiring for Grille LED Lights, Siren and Speaker #60A, Plus: Wiring harness I/P to Rear Cargo Area (overlay): two (2) light cables - supports up to six (6) LED lights (engine compartment/grille) and one (1) 10-amp siren/speaker circuit engine cargo area; rear hatch/cargo area wiring - supports up to six (6) rear LED lights] (Does not include LED lights, side connectors or controller) (Recommend Police Wire Harness Connector Kit #67V) (Not available with Interior Upgrade Pkg #65U or Ready for the Road Pkg #67H) ( 67U)	1	\$558.00	\$558.00
2021-0521-015	Front Headlamp Lighting Solution [Includes Pre-wire for Grille LED Lights, Siren and Speaker #60A; LED Low Beam/High Beam Headlamp, Wig-Wag function and Red/Blue/White LED side warning lights (driver side White/Red, passenger side White/Blue); Wiring, LED lights are included; Controller not included] (Included with Ready for the Road Package) (When ordered as a stand-alone option, recommend also ordering Ultimate Wiring Package #67U) (66A)	1	\$892.00	\$892.00
2021-0521-016	Rear Lighting Solution [Includes two (2) backlit flashing linear high-intensity LED lights (driver side red/passenger side blue) mounted to inside liftgate glass; two (2) backlit flashing linear high-intensity LED lights (driver side red/passenger side blue) installed on inside lip of liftgate (lights activate when liftgate is open); LED lights only; Wiring and controller not included] (Included with Ready for the Road	1	\$454.00	\$454.00

Package #67H) (When ordered as a stand-alone option, recommend also ordering Ultimate Wiring Package #67U) (66C)

2021-0521-018 Tail Lamp Lighting Solution [Includes LED lights plus two (2) rear integrated hemispheric lighthouse white LED side warning lights in tail lamps; LED lights only; Wiring and controller are not included.] (Recommend also ordering Ultimate Wiring Package #67U) (Included with Ready for the Road Package #67H ) (66B)	1	\$429.00	\$429.00
2021-0521-019 Police Wire Harness Connector Kit - Front/Rear (For connectivity to Ford PI Package Solutions) [FRONT includes two (2) male 4-pin connectors for siren, five (5) female 4-pin connectors for lighting/siren/speaker, one (1) 4-pin IP connector for speakers, one (1) 4-pin IP connector for siren controller connectivity, one (1) 8-pin sealed connector, one (1) 14-pin IP connector] [REAR includes one (1) 2-pin connector for rear lighting, one (1) 2-pin connector, six (6) female 4-pin connectors, six (6) male 4-pin connectors, one (1) 10-pin connector] (67V)	1	\$185.00	\$185.00
2021-0521-021 Side Marker LED, Sideview Mirrors (Driver side - Red / Passenger side - Blue) (Located on backside of exterior mirror housing) (LED lights only. Wiring and controller are not included.) (Must also order Pre-wiring for grille lamp, siren and speaker #60A) (63B)	1	\$289.00	\$289.00
2021-0521-022 Rear Quarter Glass Side Marker LED Lights (Driver side - Red / Passenger side - Blue) (63L)	1	\$574.00	\$574.00
2021-0521-031 Switchable Red/White Lighting in Cargo Area (deletes 3rd row map light) (17T)	1	\$50.00	\$50.00
2021-0521-033 Dark Car Feature (courtesy lamp disable when any door is opened) (Not available with Daytime Running Lights #942) (43D)	1	\$25.00	\$25.00
2021-0521-034 Police Engine Idle Feature (when activated, allows the key to be removed from ignition while vehicle remains idling, which allows driver to leave the engine running and prevents vehicle from unauthorized use when driver is outside of the vehicle) (47A)	1	\$259.00	\$259.00
2021-0521-035 Badge Delete (deletes Police Interceptor badging on rear liftgate and Interceptor badging on front hood when ordered with EcoBoost engine) (16D)	1	\$0.00	\$0.00
2021-0521-036 BLIS Blind Spot Monitoring with Cross-Traffic Alert (Includes manual fold-away heated mirrors) (55B/54Z)	1	\$543.00	\$543.00
2021-0521-039 Doors/Locks: Hidden Door Lock Plunger with Rear Door Controls Inoperable - locks, handles and windows (locks/windows operable from drivers door switches) (included with Ready for the Road Package #67H) (52P)	1	\$159.00	\$159.00
2021-0521-043 Reverse Sensing System (76R)	1	\$275.00	\$275.00
2021-0521-047 Global Lock/Unlock Feature (Door panel switches will lock/unlock all doors and rear liftgate. Eliminates overhead console liftgate unlock switch and 45-second timer. Also eliminates the blue liftgate release button if ordered with Remote Keyless Entry System #55F) (18D)	1	\$0.00	\$0.00
2021-0521-049 Fleet Keyed Alike (Call dealer for available key codes) (Allowed to also order Remote Keyless Entry #55F) (KEY)	1	\$50.00	\$50.00
2021-0521-053 Spot Lamps, LED Bulbs, Dual (Unity) (51S)	1	\$617.00	\$617.00
2021-0521-065 Auxiliary Air-Conditioning (can now be ordered with Cargo Storage Vault #63V) (17A)	1	\$608.00	\$608.00
	1	\$4,814.00	\$4,814.00
2021-0521-251 Setina - PB5 HD Fender Wraps (PIT Bars) (Must also order a Push Bumper) (DLR) (SET100)	1	\$417.00	\$417.00
2021-0521-256 Setina - PB450L4 Lighted Push Bumper, Aluminum, includes Mar Pad (Red/Blue lights) (DLR) (SET115)	1	\$912.00	\$912.00

2021-0521-261 Setina - 10VSRP Front Partition with Lower Center Recess Panel, Horizontal Polycarbonate Sliding Window (Includes Tallman upgrade - allows additional seat recline for driver) (DLR) (SET201)	1	\$838.00	\$838.00
2021-0521-262 Setina - Front Partition XL Upgrade with center and side recess panel (Allows additional legroom for rear right-side passenger) (Must also order 10VSRP partition) (DLR) (SET202)	1	\$0.00	\$0.00
	1	\$937.00	\$937.00
2021-0521-280 Setina - 12VS Rear Partition, Vinyl Coated Metal Mesh (DLR) (SET401)	1	\$560.00	\$560.00

**Quote Totals**

**Total Vehicles:** 1  
**Sub Total:** \$51,629.00  
**8.4 % Sales Tax:** \$4,336.84  
**Quote Total:** \$55,965.84





**Axon Enterprise, Inc.**  
17800 N 85th St.  
Scottsdale, Arizona 85255  
United States  
Phone: (800) 978-2737

**Q-263351-44050.658SP**

Issued: 08/06/2020

Quote Expiration: 09/30/2020

Account Number: 115425

Payment Terms: Net 30  
Delivery Method: Fedex - Ground  
Contract Number: 00023436

**SHIP TO**

Stephen Yu  
Yakima Police Dept. - WA  
200 S. Third Street  
Yakima, WA 98901  
US

**BILL TO**

Yakima Police Dept. - WA  
200 S. Third Street  
Yakima, WA 98901  
US

**SALES REPRESENTATIVE**

Sam Phillips  
Phone: 480-272-3784  
Email: sphillips@axon.com  
Fax:

**PRIMARY CONTACT**

Stephen Yu  
Phone: (509) 249-6807  
Email: stephen.yu@yakimawa.gov

**Year 1**

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>						
80217	FLEET 2 UNLIMITED WITH TAP PAYMENT	12	1	1,548.00	1,548.00	1,548.00
80217	FLEET 2 UNLIMITED WITH TAP PAYMENT	6	1	774.00	792.00	792.00
<b>Hardware</b>						
80214	FLEET EVIDENCE.COM UNLIMITED STORAGE	60	1	0.00	0.00	0.00
71088	AXON FLEET 2 KIT		1	0.00	0.00	0.00
87069	TECH ASSURANCE PLAN FLEET 2 KIT WARRANTY		1	0.00	0.00	0.00
<b>Other</b>						
87050	FLEET VIEW XL ACCESS LICENSE	60	1	0.00	0.00	0.00
73335	FLEET CAMERA REFRESH (ONE FRONT AND ONE REAR)		1	0.00	0.00	0.00
Subtotal						2,340.00
Estimated Shipping						0.00
Estimated Tax						0.00
Total						2,340.00

## Year 2

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>						
80217	FLEET 2 UNLIMITED WITH TAP PAYMENT	12	1	1,548.00	1,548.00	1,548.00
					Subtotal	1,548.00
					Estimated Tax	0.00
					Total	1,548.00

## Year 3

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>						
80217	FLEET 2 UNLIMITED WITH TAP PAYMENT	12	1	1,548.00	1,548.00	1,548.00
					Subtotal	1,548.00
					Estimated Tax	0.00
					Total	1,548.00

## Year 4

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>						
80217	FLEET 2 UNLIMITED WITH TAP PAYMENT	12	1	1,548.00	1,548.00	1,548.00
					Subtotal	1,548.00
					Estimated Tax	0.00
					Total	1,548.00

<b>Grand Total</b>	<b>6,984.00</b>
--------------------	-----------------



## Summary of Payments

Payment	Amount (USD)
Year 1	2,340.00
Year 2	1,548.00
Year 3	1,548.00
Year 4	1,548.00
<b>Grand Total</b>	<b>6,984.00</b>

### Notes

NASPO Contract No. OK-MA-145-015 used for pricing and purchasing justification.

Yakima PD will supply Cradlepoint IBR900-1200M with antenna for this vehicle.

City of Yakima will perform install in the same manner as the previously deployed vehicles.

Tax is subject to change at order processing with valid exemption.

### Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Name (Print): \_\_\_\_\_

Title: \_\_\_\_\_

PO# (Or write  
N/A): \_\_\_\_\_

Please sign and email to Sam Phillips at [sphillips@axon.com](mailto:sphillips@axon.com) or fax to

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store [buy.axon.com](http://buy.axon.com)

The trademarks referenced above are the property of their respective owners.

### \*\*\*Axon Internal Use Only\*\*\*

		SFDC Contract#:
		Order Type:
		RMA#:
		Address Used:
		SO#:
Review 1	Review 2	
Comments:		

Q-263351-44050.658SP





**Axon Enterprise, Inc.**  
17800 N 85th St.  
Scottsdale, Arizona 85255  
United States  
Phone: (800) 978-2737

**Q-271423-44112.778SP**

Issued: 10/08/2020

Quote Expiration: 12/31/2020

Account Number: 115425

Payment Terms: Net 30  
Delivery Method: Fedex - Ground

**SHIP TO**

Stephen Yu  
Yakima City IT Services  
129 N 2nd Street  
Yakima, WA 98901  
US

**BILL TO**

Yakima Police Dept. - WA  
200 S. Third Street  
Yakima, WA 98901  
US

**SALES REPRESENTATIVE**

Sam Phillips  
Phone: 480-272-3784  
Email: sphillips@axon.com  
Fax:

**PRIMARY CONTACT**

Stephen Yu  
Phone: (509) 249-6807  
Email: stephen.yu@yakimawa.gov

**Year 1**

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Hardware</b>						
80206	FLEET WIRELESS MICROPHONE - 4 YEAR EXTENDED WARRANTY		2	10.45	10.45	20.90
71084	JUNCTION BOX, FLEET 2		1	80.00	80.00	80.00
80185	EXTENDED WARRANTY, 4 YEAR, FLEET 2 JUNCTION BOX		1	0.00	0.00	0.00
11553	SYNC CABLE, USB A TO 2.5MM		4	10.45	0.00	0.00
71086	FLEET WIRELESS MICROPHONE		2	240.00	240.00	480.00
74028	WING CLIP MOUNT, AXON RAPIDLOCK		2	31.30	31.30	62.60
11509	BELT CLIP, RAPIDLOCK		2	31.30	31.30	62.60
74028	WING CLIP MOUNT, AXON RAPIDLOCK		2	0.00	0.00	0.00
80213	FLEET WIRELESS MICROPHONE BUNDLE PAYMENT		2	72.00	72.00	144.00
<b>Other</b>						
71087	FLEET WIRELESS MICROPHONE CHARGING DOCK		1	40.00	40.00	40.00
Subtotal						890.10
Estimated Shipping						0.00
Estimated Tax						73.89
Total						963.99

**Q-271423-44112.778SP**

*Protect Life.*



**Year 2**

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
80213	FLEET WIRELESS MICROPHONE BUNDLE PAYMENT		2	72.00	72.00	144.00
					Subtotal	144.00
					Estimated Tax	11.95
					Total	155.95

**Year 3**

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
80213	FLEET WIRELESS MICROPHONE BUNDLE PAYMENT		2	72.00	72.00	144.00
					Subtotal	144.00
					Estimated Tax	11.95
					Total	155.95

**Year 4**

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
80213	FLEET WIRELESS MICROPHONE BUNDLE PAYMENT		2	72.00	72.00	144.00
					Subtotal	144.00
					Estimated Tax	11.95
					Total	155.95

Year 5

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
80213	FLEET WIRELESS MICROPHONE BUNDLE PAYMENT		2	72.00	72.00	144.00
Subtotal						144.00
Estimated Tax						11.95
Total						155.95
Grand Total						1,587.79



## Discounts (USD)

Quote Expiration: 12/31/2020

List Amount	1,507.90
Discounts	41.80
Total	1,466.10

*\*Total excludes applicable taxes*

## Summary of Payments

Payment	Amount (USD)
Year 1	963.99
Year 2	155.95
Year 3	155.95
Year 4	155.95
Year 5	155.95
Grand Total	1,587.79



## Notes

NASPO Contract No. OK-MA-145-015 used for pricing and purchasing justification. For the avoidance of doubt, the website terms and conditions below do not apply to this quote

Yakima PD will supply Cradlepoint IBR900-1200M with antenna for this vehicle.

City of Yakima will perform install in the same manner as the previously deployed vehicles.

Tax is subject to change at order processing with valid exemption.

## Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

**Name (Print):** \_\_\_\_\_ **Title:** \_\_\_\_\_

**PO# (Or write N/A):** \_\_\_\_\_

Please sign and email to Sam Phillips at [sphillips@axon.com](mailto:sphillips@axon.com) or fax to

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store [buy.axon.com](http://buy.axon.com)

The trademarks referenced above are the property of their respective owners.

### \*\*\*Axon Internal Use Only\*\*\*

		SFDC Contract#:
		Order Type:
		RMA#:
		Address Used:
		SO#:
Review 1	Review 2	
Comments:		

Q-271423-44112.778SP



# Estimate

Estimate# 865-011899

## RCN Technologies

200 Jennings Ave.

Knoxville Tennessee ,37917





865-293-0350

Bill To  
**City of Yakima Police Department**  
200 South Third Street  
Yakima  
WA, 98901

Estimate Date : 10/02/2019

Sales person : Reed Perryman

Terms : Net30

#	Item & Description	Qty	Rate	Amount
1	 Mobile Routers (Prime) -yr ; for Mobile Routers (Prime) with support and router with WiFi (1000Mbps modem), no AC power supply or antennas, North America	6.00 Each	1,054.00	6,324.00
2	 5-in-1 Sharkfin Antenna -A one size fits all, shark fin style solution for MiMo Cellular, MiMo WiFi and GPS applications requiring VHF or UHF capability. -OEM shark fin styling -GPS/GNSS, MiMo 2G/3G/4G cellular & optional MiMo 2.4/4. 9-6GHz in one housing -Heavy duty design for optional VHF or UHF whip	4.00 Each	284.24	1,136.96
3	 Parsec Rottweiler Antenna 21 TF 2WIFI GPS 15 FT BLACK 5-in-1 MIMO LTE.MIMO Wi-Fi.and GNSS external waterproof M2M antenna.15 FT cables.black radome	2.00 Each	199.67	399.34
4	 TechLab Setup and Configuration SKU : TL-NRC-SETUP RCN TechLab Set up and configuration per device. - Can be configured remotely. - Appointment required for remote Setup.	6.00 Each	35.00	210.00

Items in Total 18.00

Sub Total 8,070.30

Print Name: \_\_\_\_\_

Title: \_\_\_\_\_

Shipping charge	65.00
-----------------	-------

<b>Total</b>	<b>\$8,135.30</b>
--------------	-------------------

#### Notes

Looking forward to working with you in the future. Have a great day!

#### Terms & Conditions

- All items must be returned within 30 days of purchase.
- All equipment is subject to a 20% restocking fee.
- Payment Due Net 30 from the ship date for all goods. No exceptions.
- Orders containing Installation or other services may be billed/collected separately.

Return Policy:

<http://rcntechnologies.com/returns/>

Authorized Signature \_\_\_\_\_

Print Name: \_\_\_\_\_

Title: \_\_\_\_\_





Northwest Regional Office  
P.O. Box 225  
Black Diamond, Washington 98010  
360-886-9410 360-886-9411 (fax)  
[kevin@kdbco.com](mailto:kevin@kdbco.com) 206-391-8348 (cell)

*From Kevin Thompson*

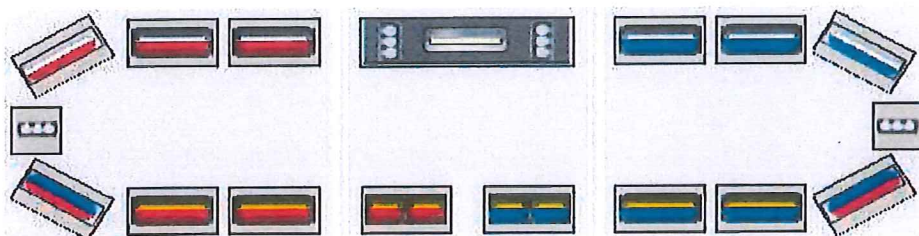
May 1, 2020

To: Ira Cavin, City of Yakima Police Department  
RE: Whelen & Havis – Warning Equipment for 2020 Ford PIU

Per your request, see all items with pricing listed below...

**Whelen – Liberty II® WeCan DOU-LED Series Lightbar:**

- |   |            |
|---|------------|
| 1 - IJ8DJEJ, 50" LBII WC DOU-LED Lightbar, rw/rb/bw/rb              | \$2,545.00 |
| <i>-to include all modules per the layout with drawing below...</i> |            |
| 1 - IWPHOTO, Photo-Cell auto low intensity built-in                 |            |
| 1 - IJ500ST, 500 Linear-Strobe w/installation & TIR-LED Takedowns   | \$ 175.00  |
| 1 - IA3, TIR-LED Alley lights, pair                                 |            |
| 1 - MKAJ105, Lightbar mounting kit, 2020 Ford PIU                   |            |



\*\*\*All Outer Lenses/Domes to be Clear\*\*\*

**Whelen – Siren Amp & Light Control & PE215:**

- |  |             |
|--|-------------|
| 1 - CCSRNT5, CenCom Carbide® with OBDII CanPort™                   | \$ included |
| 1 - CANCTL7, 21 Button & 3 pos. slide control head                 | \$ included |
| 1 - CC5K4, CanPort installation kit 2020 PUI w/out 61B Ford option | \$ included |
| 1 - SA315P, 123dB Siren Speaker                                    | \$ 167.00   |
| 1 - PE215, Pre-Emption power supply- traffic emitter               | \$ 425.00   |
| 1 - 46-0743191-00, "Y" harness for connection w/PE215              | \$ 20.00    |

*Above Total w/all Equipment = \$3,332.00*

Continued...





Northwest Regional Office  
P.O. Box 225  
Black Diamond, Washington 98010  
360-886-9410 360-886-9411 (fax)  
[kevin@kdbco.com](mailto:kevin@kdbco.com) 206-391-8348 (cell)

Page 2,  
City of Yakima Police Department  
Whelen & Havis – Warning Equipment for 2020 Ford PIU

**Havis – Center Console Equipment:**

1 -	C-VS-0618-INUT, 2020 Ford PIU specific flat center console	\$ 381.00
	<i>-Please specify all radio make/model information &amp; if self-contained or remote</i>	
	<i>-C-EB40-CCS-1P, CenCom console mount</i>	
	<i>-FP, Filler plates as needed...</i>	
1 -	CUP2-1001, Dual Cup Holder self-adjusting	\$ 47.63
1 -	091-219, Kussmaul dual USB Power port	\$ 38.95
1 -	C-HDM-204, 8.5" telescoping side mount pole w/handle	\$ 137.08
1 -	C-MD-119, Adj. locking swing arm w/tilt & swivel device	\$ 255.41
1 -	C-TTP-INUT-1201, 2020 Interceptor, cargo plate fold up floor	\$ 633.45
1 -	C-TTP-INUT-4, 2020 Interceptor cargo plate equipment tray	\$ 226.81

1 - Shipping/Freight approx. \$ 150.00

**Grand Total = \$5,202.33**

Any questions let me know...

Thank you,



CAVIN 1602  
 MOORE 1477  
 WATTS 1709



Contact: Bob Stein

364 Upland Drive, Seattle, WA 98188

206/909-5272 cell: 206/575-1470 Office

Fed TAX ID 91-0930538

Email Po To: [bstein@datecinc.net](mailto:bstein@datecinc.net)

Fax PO To: Email Only please

Quote# Q20-i15-902

Date: 09/15/20

Terms: Net 30 Days

Validity: 30 Days

*Quote Prepared For:*

City of Yakima

Marisela Lara

Part Number	Description	Qty	Unit Price	Ext. Price
<b>Panasonic FZ-55 TOUGHBOOK</b>				
FZ-55C0601VM	FZ-55 / Windows 10 Pro / Intel Core i5-8365U 1.6GHz / 14.0" FHD 1000 nit Gloved Multi Touch / 512GB SSD / 8 GB / Wi-Fi, Bluetooth / Backlit Emissive Keyboard / Infrared Hello Webcam / TPM 2.0	1	\$2,095.00	\$ 2,095.00
Options:				
RAM UPGRADE	8 GB RAM for exp slot (makes 16GB RAM)	1	\$145.00	\$ 145.00
CF-AA5712 AM	AC Power Adapter	2	\$65.00	\$ 130.00
VEBxxx	Desktop Dock for CF-54 / FZ-55 (compatible with both models)	2	\$295.00	\$ 590.00
Vehicle Dock				
7170-0250	Gamber FZ-55 Vehicle Dock / No Pass Thru Ant / Lind DC Power Included	2	\$845.00	\$ 1,690.00
7170-0148	2013-2019 Ford Police Interceptor® Sedan/Utility Pedestal System Kit	2	\$495.00	\$ 990.00
VEH PWR	Vehicle Power Adapter included with dock above.	2	\$0.00	\$ -
			<b>Sub Total</b>	<b>\$5,640.00</b>
			<b>8.3% Sales Tax</b>	<b>\$ 468.12</b>
			<b>Total</b>	<b>\$6,108.12</b>
Panasonic Products thru Datec: State and Local Govt. WSCA / NASPO / GSA Contracts				

<https://www.gamberjohnson.com/products/2013-2019-ford-police-interceptorrr-sedanutility-pedestal-system-kit>





applied concepts, inc.

855 E. Collins Blvd  
Richardson, TX 75081  
Phone: 972-398-3780  
Fax: 972-398-3781

National Toll Free: 1-800- STALKER

Inside Sales Partner: Pam Schneidewind  
+1-972-801-4890  
pams@stalkerradar.com

QUOTE  
#2048691

Page 1 of 3

Date: 05/21/21

Reg Sales Mgr: David Foster  
972-398-3780  
davidf@stalkerradar.com

Effective From : 03/12/2021

Valid Through: 06/10/2021

Lead Time: 25 working days

<b>Bill To:</b> Yakima Police Dept 200 S 3rd St Yakima, WA 98901-2830	<b>Customer ID:</b> 106886  <b>Accounts Payable</b>	<b>Ship To:</b> Yakima Police Dept 200 S 3rd St Yakima, WA 98901-2830	<i>FedEx Ground</i>  Lieutenant Ira Cavin
--	---	--	---

Grp	Qty	Package	Description	Wrnty/Mo	Price	Ext Price
1	11	806-0021-00	DSR 1 Antenna Radar System (2014-2018 Ford SUV)	36	\$1,833.50	\$20,168.50
Ln	Qty	Part Number	Description		Price	Ext Price
1	11	200-0999-40	DSR Enhanced Counting Unit, 1.5 PCB			\$0.00
2	11	200-1000-30	DSR Modular Display, Bright LEDs			\$0.00
3	11	200-1237-00	DSR Ka Antenna			\$0.00
4	11	200-0921-00	DSR Ergonomic Remote Control w/Screw Latch			\$0.00
5	11	200-0769-00	25 MPH/40 KPH KA Tuning Fork			\$0.00
6	11	200-0770-00	40 MPH/64 KPH KA Tuning Fork			\$0.00
7	11	200-0243-00	Counting/Display Tall Mount			\$0.00
8	11	200-0886-00	Antenna Glass Suction Cup Mount			\$0.00
9	11	200-0648-00	Display Sun Shield			\$0.00
10	11	155-2055-08	Antenna Cable, 8 Ft			\$0.00
11	11	155-2283-50*	CAN/VSS Power Cable			\$0.00
12	11	062-0041-00	One-Antenna Operation			\$0.00
13	11	200-0821-00	DSR Documentation Kit			\$0.00
14	11	035-0361-00	Shipping Container, Dash Mounted Radar			\$0.00
15	11	060-1000-36	36 Month Warranty			\$0.00
<b>Group Total</b>						<b>\$20,168.50</b>

Grp	Qty	Package	Description	Wrnty/Mo	Price	Ext Price
2	1	806-0021-00	DSR 1 Antenna Radar System (2020 Ford SUV)	36	\$1,833.50	\$1,833.50
Ln	Qty	Part Number	Description		Price	Ext Price
16	1	200-0999-40	DSR Enhanced Counting Unit, 1.5 PCB			\$0.00
17	1	200-1000-30	DSR Modular Display, Bright LEDs			\$0.00
18	1	200-1237-00	DSR Ka Antenna			\$0.00
19	1	200-0921-00	DSR Ergonomic Remote Control w/Screw Latch			\$0.00
20	1	200-0769-00	25 MPH/40 KPH KA Tuning Fork			\$0.00
21	1	200-0770-00	40 MPH/64 KPH KA Tuning Fork			\$0.00
22	1	200-0243-00	Counting/Display Tall Mount			\$0.00
23	1	200-0886-00	Antenna Glass Suction Cup Mount			\$0.00
24	1	200-0648-00	Display Sun Shield			\$0.00
25	1	155-2055-08	Antenna Cable, 8 Ft			\$0.00
26	1	200-0622-00	VSS Cable Kit			\$0.00

\*\* Continued on Next Page \*\*



applied concepts, inc.

855 E. Collins Blvd  
Richardson, TX 75081  
Phone: 972-398-3780  
Fax: 972-398-3781

National Toll Free: 1-800- STALKER

Inside Sales Partner: Pam Schneidewind  
+1-972-801-4890  
pams@stalkerradar.com

QUOTE  
# 2048691

Page 2 of 3

Date: 05/21/21

Reg Sales Mgr: David Foster  
972-398-3780  
davidf@stalkerradar.com

Effective From : 03/12/2021

Valid Through: 06/10/2021

Lead Time: 25 working days

<b>Bill To:</b> Yakima Police Dept 200 S 3rd St Yakima, WA 98901-2830	<b>Customer ID:</b> 106886  Accounts Payable	<b>Ship To:</b> Yakima Police Dept 200 S 3rd St Yakima, WA 98901-2830	<i>FedEx Ground</i>  Lieutenant Ira Cavin
--	--	--	---

Grp	Qty	Package	Description	Wrnty/Mo	Price	Ext Price
2	1	806-0021-00	DSR 1 Antenna Radar System (2020 Ford SUV)	36	\$1,833.50	\$1,833.50
Ln	Qty	Part Number	Description		Price	Ext Price
27	1	062-0041-00	One-Antenna Operation			\$0.00
28	1	200-0821-00	DSR Documentation Kit			\$0.00
29	1	035-0361-00	Shipping Container, Dash Mounted Radar			\$0.00
30	1	060-1000-36	36 Month Warranty			\$0.00
<b>Group Total</b>						\$1,833.50

Grp	Qty	Package	Description	Wrnty/Mo	Price	Ext Price
3	8	808-5025-00	LIDAR-XLR-C - LI-Ion Handles, Charging Stand, Stor	24	\$1,835.00	\$14,680.00
Ln	Qty	Part Number	Description		Price	Ext Price
31	8	200-1304-00	Stalker Lidar XLR			\$0.00
32	16	200-0944-02	Lithium-Ion Battery Handle, SII, Lidar X-Series			\$0.00
33	8	200-0839-00	Desktop Charger for LI-ION Battery Handle			\$0.00
34	8	035-0211-00	Soft Storage Bag			\$0.00
35	8	011-0002-00	Lidar Certificate of Accuracy			\$0.00
36	8	011-0171-00	Lidar X-Series Quick Start Guide			\$0.00
37	8	035-0364-00	Shipping Container, Lidar XLR/XS/LR			\$0.00
38	8	060-1000-24	24-Month Warranty			\$0.00
<b>Group Total</b>						\$14,680.00

\*\* Continued on Next Page \*\*



applied concepts, inc.

855 E. Collins Blvd  
Richardson, TX 75081  
Phone: 972-398-3780  
Fax: 972-398-3781

National Toll Free: 1-800- STALKER

Inside Sales Partner: Pam Schneidewind  
+1-972-801-4890  
pams@stalkerradar.com

QUOTE  
# 2048691

Page 3 of 3

Date: 05/21/21

Reg Sales Mgr: David Foster  
972-398-3780  
davidf@stalkerradar.com

Effective From : 03/12/2021

Valid Through: 06/10/2021

Lead Time: 25 working days

**Bill To:**

Yakima Police Dept  
200 S 3rd St  
Yakima, WA 98901-2830

Customer ID: 106886

Accounts Payable

**Ship To:**

Yakima Police Dept  
200 S 3rd St  
Yakima, WA 98901-2830

FedEx Ground

Lieutenant Ira Cavin

Product	\$36,682.00	Sub-Total:	\$36,682.00
Discount	\$0.00	Sales Tax 8%	\$2,962.56
Payment Terms: Net 30 days		Shipping & Handling:	\$350.00
		<b>Total: USD</b>	<b>\$39,994.56</b>

WA State contract 00218

One time special pricing to meet grant requirements

Vehicle Information:

2020 Ford Interceptor SUV  
2018 Ford Interceptor SUV  
2017 Ford Interceptor SUV (2)  
2016 Ford Interceptor SUV  
2014 Ford Interceptor SUV (7)

This Quote or Purchase Order is subject in all respects to the Terms and Conditions detailed at the back of this document. These Terms and Conditions contain limitations of liability, waivers of liability even for our own negligence, and indemnification provisions, all of which may affect your rights. Please review these Terms and Conditions carefully before proceeding.

001





Financial Consultants International, Inc

**FCI Custom Police Vehicles**

45727 SE 140th Street  
North Bend, WA 98045  
(425) 831-5203

## Estimate

Date	Estimate #
12/14/2020	2316

Yakima Police Department  
Attn: Lt. IRA Cavin  
200 S 3rd St  
Yakima WA 98901

Description	Quantity	Rate	Amount
2020 PIU			
Install Lightbar, radio, console, laptop mount, CenCom, AXON		2,600.00	2,600.00
Camera system, GJ dock, Havis equipment tray			
MZL Timer		120.00	120.00

*This Estimate is good for 60 days*

<b>Subtotal</b>	\$2,720.00
<b>Sales Tax (8.2%)</b>	\$223.04
<b>Total</b>	\$2,943.04



Quote Number: QU0000515489

Effective: 22 OCT 2020

Effective To: 21 DEC 2020

**Bill-To:**

YAKIMA, CITY OF  
129 N 2ND ST  
YAKIMA, WA 98901  
United States

**Ultimate Destination:**

YAKIMA, CITY OF  
2301 FRUITVALE BLVD  
YAKIMA, WA 98902  
United States

**Attention:**

**Name:** Justin Magyar  
**Email:** justin.magyar@yakimawa.gov  
**Phone:** 575-3006

**Sales Contact:**

**Name:** Marlon Johnson  
**Email:** mjohnson@daywireless.com  
**Phone:** 5095478502

**Contract Number:** NASPO ValuePoint  
**Freight terms:** FOB Destination  
**Payment terms:** CREDIT CARD PAY METHOD

Item	Quantity	Nomenclature	Description	List price	Your price	Extended Price
1	1	M37XS9PW1AN	APX8500 ALL BAND HP MOBILE	\$5,620.00	\$4,102.60	\$4,102.60
1a	1	G48BB	ENH: CONVENTIONAL OPERATION	\$800.00	\$584.00	\$584.00
1b	1	B18CR	ADD: AUXILIARY SPKR 7.5 WATT	\$60.00	\$43.80	\$43.80
1c	1	GA01517AA	DEL: NO J600 ADAPTER CABLE NEEDED	-	-	-
1d	1	GA05507AA	DEL: DELETE 7/800MHZ BAND	\$-800.00	\$-584.00	\$-584.00
1e	1	GA05509AA	DEL: DELETE UHF BAND	\$-800.00	\$-584.00	\$-584.00
1f	1	G89AC	ADD: NO RF ANTENNA NEEDED	-	-	-
1g	1	W22BA	ADD: STD PALM MICROPHONE APX	\$72.00	\$52.56	\$52.56
1h	1	GA01606AA	ADD: NO GPS/WI-FI ANTENNA NEEDED	-	-	-
1i	1	G78AT	ADD: 3Y ESSENTIAL SERVICE	\$168.00	\$168.00	\$168.00
1j	1	G193AK	ADD: ADP ONLY (NON-P25 CAP COMPLIANT) (US ONLY)	-	-	-
1k	1	G806BL	ENH: ASTRO DIGITAL CA1 OP APX	\$515.00	\$375.95	\$375.95
1l	1	GA01670AA	ADD: APX E5 CONTROL HEAD	\$572.00	\$417.56	\$417.56
1m	1	G444AH	ADD: APX CONTROL HEAD SOFTWARE	-	-	-

Estimated Tax Amount \$379.85

**Total Quote in USD** \$4,956.32

Totals do not include any programming or installation costs...

PO Issued to Motorola Solutions Inc. must:

- >Be a valid Purchase Order (PO)/Contract/Notice to Proceed on Company Letterhead. Note: Purchase Requisitions cannot be accepted
- >Have a PO Number/Contract Number & Date
- >Identify "Motorola Solutions Inc." as the Vendor
- >Have Payment Terms or Contract Number
- >Be issued in the Legal Entity's Name
- >Include a Bill-To Address with a Contact Name and Phone Number
- >Include a Ship-To Address with a Contact Name and Phone Number

- >Include an Ultimate Address (only if different than the Ship-To)
- >Be Greater than or Equal to the Value of the Order
- >Be in a Non-Editable Format
- >Identify Tax Exemption Status (where applicable)
- >Include a Signature (as Required)